

# NEIL SCHILLER

Managing Director



## Expertise

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Neil has extensive experience in plant and machinery valuations and asset management, having been engaged in every conceivable area of non-real property assets. Throughout his career Neil has worked with businesses of all sizes and in the most challenging of economic and market conditions. With a depth of expertise advising and delivering solutions to a diverse range of client, Neil has been committed to the provision of professional and tailored valuation and asset management services for over 30 years.

Neil's reputation stems from his ability to ask the right questions, understand the dynamics of the market, and to make an assessment of all the external factors that may impact the ultimate value of an asset. As a result he has retained a loyal base of National clients including Consultants, Accountants and Australia's largest Financial Institutions and Banks.

## Background

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Having worked in a variety of roles throughout the industry, Neil started his career as a Stock and Station Agent before transitioning to Plant and Machinery valuation roles in some of worlds most recognised companies such as GE Commercial Finance. Neil's firsthand knowledge of having worked with a major finance company brings a level of understanding to Valuations and Asset Management that is unique.

When at GE Commercial Neil gained extensive experience valuing and managing the GE Commercial Aviation Port Folio for Australia and New Zealand, the largest of its type in the region. This included the valuation of the entire fleet across the region and reviewing all new portfolio acquisitions.

His aviation experience has included the acquisition, sale and liquidation of various aviation assets across all states of Australia.

## Services

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-  Expert Valuer
-  Project management of valuation processes
-  Plant and equipment valuation across a diverse range of industries
-  Auctions both live and online
-  Plant and Equipment Brokerage Services
-  Consulting on plant and equipment realisation and acquisition

### Sample of Industry Expertise

Valuations of Fan, Turbine, Rotor, Turbo and Piston Engine Aircraft, ground handling equipment and ground support equipment in All State of Australia and New Zealand.

Company aviation fleet valuations, single aircraft owner operator Valuations.

ASA Senior Accredited Appraiser – Aviation Specific (In 2016 attended the Emberey Riddle University ASA Course)

## Affiliations & Accreditations

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-  Fellow of the Australia Property Institute
-  Certified Practising Valuer - Auctioneers and Valuers Association of Australia
-  Accredited Senior Appraiser - American Society of Appraisers
-  Associate Member - Australian Restructuring Insolvency Turnaround Association
-  Member – Farmwriters Association NSW (strengthening links and understanding between the rural sector and the wider Australian community)

## Contact Information

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